

Total No. of Questions : 3]

SEAT No. :

PD1390

[Total No. of Pages : 2

[6440]-503

S.Y.B.B.A.

**303 : GLOBAL COMPETENCIES AND
PERSONALITY DEVELOPMENT
(2019 Pattern) (Semester - III)**

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) All the questions are compulsory.
- 2) Figures to the right indicate full marks.

Q1) A) Choose the correct Answer.

[5]

- a) A globally competent individual will have which of the following viewpoints?
 - i) I embrace the differences in various cultures
 - ii) There is no way of thinking except what I have learned
 - iii) My social beliefs are the only right social beliefs
 - iv) Why don't others speak English?
- b) Style of leadership
 - i) Divisional
 - ii) Democratic
 - iii) Delegating
 - iv) Descriptive
- c) What does S in SWOT Analysis means
 - i) Special
 - ii) Specific
 - iii) Strength
 - iv) Silent
- d) A_____speaker looks into the eyes of the audience.
 - i) Confident
 - ii) Impolite
 - iii) Impatient
 - iv) Rude
- e) Why is becoming globally competent important in today's world?
 - i) Because companies are getting larger
 - ii) Because America is known as a melting pot
 - iii) Today's world is becoming more globally connected
 - iv) It's important to teach others about the home culture

P.T.O.

B) Match the pairs: [5]

- | Group A | Group B |
|----------------------|--|
| a) Positive Attitude | i) Image that we have of oneself |
| b) Self-Esteem | ii) Social Cognition Theory |
| c) Sigmund Freud | iii) Persons overall sense of self-worth |
| d) Self-Concept | iv) Psychoanalytical Theory |
| e) Albert Bandura | v) Characteristic of Good Personality |

C) True or False: [4]

- a) Self-Concept is different from Self-Esteem
- b) SWOC is an acronym where each letter stands for a word.
- c) Goals should not be measurable.
- d) An autocratic leader gives orders and does not expect subordinates to obey his orders.

Q2) Short Answer. (Any 3) [3×8=24]

- a) State and explain the tips to build self-confidence.
- b) State and explain the characteristics of Goal.
- c) What do you mean by Team Building? How to build effective team?
- d) What are the benefits of work flexibility?

Q3) Long Answer Questions. (Any 2) [2×16=32]

- a) Define personality development. Explain Nature of personality.
- b) Explain Freud's three elements of Personality.
- c) What is Self Esteem and discuss the factors affecting Self-Esteem.
- d) What are the elements of Self Introduction? Explain the tips for effective Self Introduction.

