

Total No. of Questions : 3]

SEAT No. :

PB1410

[6225]-303

[Total No. of Pages : 3

S.Y. B.B.A.

**303 : GLOBAL COMPETENCIES AND PERSONALITY
DEVELOPMENT
(2019 Pattern) (Semester - III)**

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*

Q1) A) Fill in the Blanks:

[5×1=5]

- a) Which of the following is NOT considered a global competency?
 - i) Cultural awareness
 - ii) Communication skills
 - iii) Technical expertise
 - iv) Adaptability
- b) What does intercultural competence refer to?
 - i) Ability to speak multiple languages fluently
 - ii) Understanding and effectively interacting with people from different cultures
 - iii) Expertise in international law and regulations
 - iv) Mastery of global business strategies
- c) The ability to adapt to new situations and environments is known as:
 - i) Emotional Intelligence
 - ii) Flexibility
 - iii) Intercultural competence
 - iv) Adaptability quotient

P.T.O.

- d) Which factor plays a crucial role in effective cross-cultural communication?
- i) Assetiveness
 - ii) Stereotyping
 - iii) Empathy
 - iv) Ethnocentrism
- e) Which of the following is a benefit of developing global competencies?
- i) Limited career opportunities
 - ii) Difficulty in working with diverse teams
 - iii) Improved communications skills
 - iv) Narrow worldview

B) Match the pairs:

[5×1=5]

Group A

Group B

- | | |
|------------------|-----------------|
| a) Goal | i) Integrity |
| b) Communication | ii) Pitch |
| c) Listening | iii) Feedback |
| d) Speech | iv) Concentrate |
| e) Leadership | v) Specific |

C) Answer True or False of following:

[4×1=4]

- a) Emotional intelligence plays a negligible role in personal and professional success.
- b) Resilience is the ability to adapt to new situations and bounce back from setbacks.
- c) Having a growth mindset means believing that intelligence and abilities are fixed traits.
- d) The Big Five personality traits include openness, conscientiousness, extraversion, agreeableness, and neuroticism.

Q2) Short Answer (Any 3):

[3×8=24]

- a) Discuss the concept of Time Management.
- b) Explain in details about the Psychoanalytical theory of sigmund Freud.
- c) Discuss the concept of Workplace ethics in detail.
- d) Explain in details about Positive Self Esteem & Negative Self Esteem.

Q3) Long Answer Questions (any 2):

[2×16=32]

- a) What is Personality? Explain the Determinants of Personality Development in detail?
- b) What is Corporate Social Responsibility? Write types and Social Responsibility for different interest group?
- c) Define Social image? Explain guidelines to project positive social Image?
- d) What is Leadership Skills? Explain the detail about tips for development of leadership skills?

